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VTEL Announces the *Vista*™ VX-P Media Station

Videoconferencing Manufacturer Also Releases New Software

AUSTIN, Texas (September 2, 2003) – VTEL Products Corporation, a leading manufacturer of PC-integrated videoconferencing systems, today announced that it is shipping its latest video communication endpoint, the *Vista*™ VX-P media station, a version of VTEL's previously announced *Vista* VX platform that has expanded input/output capability.

The new *Vista* VX-P product is the same size as the *Vista* VX platform, but the *Vista* VX-P includes an internal input/output expansion board. The *Vista* VX-P's extensive input/output connections are integrated entirely inside the system chassis, thus eliminating the need for an external expansion chassis.

Designed to sit on a shelf or mount inside a VTEL cabinet or in a 19-inch standard rack, the *Vista* VX-P includes all the features of the *Vista* VX, but is enhanced to support 5 camera inputs, 3 microphone inputs plus audio line in and audio line out, VCR in and out for simultaneous play and record capability, three monitor outputs, three available USB ports, and a serial port. Because of the high number of inputs and outputs that it supports, the *Vista* VX-P is typically used in a large conference room or classroom applications.

System integrators use the *Vista* VX-P as the videoconferencing platform for executive meeting rooms and custom applications. The *Vista* VX-P can be controlled by third-party control devices.

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"Most VTEL systems are being used in classrooms and large conference rooms. These rooms often have several microphones, three or four cameras, three of four monitors, and a third-party control system," said Bob Swem, VTEL President and CEO. "These power videoconferencing users asked us for a modern videoconferencing system that could easily and affordably replace their existing units. Our answer is the *Vista* VX-P. In most cases, it is quick and easy to swap out their old video codec and install a new *Vista* VX-P system right in the same cabinet and re-using their existing peripheral devices," Swem explained.

The *Vista* VX-P works with a wired or optional wireless Local Area Network (LAN) and makes an excellent replacement product for VTEL MediaMax or ESA users who want H.323/IP capability, high resolution PC graphics, or up-to-date PC technology. The product also supports optional Integrated Services Digital Network (ISDN) and Data/Dialer Module (DDM, V.35, RS-449)) communication interfaces. *Vista* VX-P includes VTEL's *QuickTouch* handheld wireless remote control. *Vista* VX-P based systems have already been delivered to VTEL customers, including a public school district and a United States federal court.

VTEL also introduced its latest software release, VCS (VTEL Conferencing Software) 3.2. This software version brings exciting new features to the *Vista* products, including a simple way for users to make Internet Protocol (IP) video calls through firewalls and routers, a user-selectable setting that gives high priority to video/audio packets traveling over a LAN or the Internet, and the ability to maintain user-selected video and audio mute settings from one call to the next.

As part of VTEL's commitment to total customer value, every product in the new *Vista* line includes a standard 36-month hardware parts replacement and VTEL software warranty. Additionally, VTEL is offering an attractive trade-in program for videoconferencing users who own previous VTEL or non-VTEL endpoints.

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The Vista product line includes a settop system and a shelf or rack-mount system that are used in distance learning classrooms, conference rooms, training rooms, clinics, offices, and home offices by K-12 schools, universities, government agencies, healthcare providers, and corporations worldwide.

About VTEL Products Corporation

Based in Austin, Texas, VTEL Products Corporation is a leading provider of PC-integrated video communication endpoints, video network management software, multipoint conferencing systems, and network access solutions to education, government, and corporate enterprise customers worldwide. Additional VTEL information is available on the Internet at www.vtel.com.

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